

## SALES PROFESSIONALS With A Purpose

### Sales Award of the Year for \_\_\_\_\_

NOMINEE'S NAME : \_\_\_\_\_ CLUB NAME: \_\_\_\_\_

THIS FORM MUST BE TYPED. IF NOT, THE NOMINEE WILL BE DISQUALIFIED FOR NATIONAL AWARD CONSIDERATION. OMIT NAMES, LOCATIONS, ETC., OR ANY OTHER DATA THAT IDENTIFIES THE NOMINEE, THE CLUB, AREA OR DISTRICT. NATIONAL AWARDS ARE JUDGED ON MERIT ALONE. THE IDENTITY OF THE NOMINEE IS NOT CONSIDERED.

#### Requirement for Nomination

Tenure requirements to be completed by August 9<sup>th</sup>, \_\_\_\_\_:

1. Nominee for long term chartered club must have been a paid member for at least two years.
2. Nominee from recently chartered club must have been a fully participating member for at least 50% of the period since the club began meeting.

#### Attendance requirements:

Nominee must have attended 50% or more of club meetings during the year of nomination.

Nominee must be actively engaged in the profession of selling for the past three years. Though it is understood that selling is part of all businesses and professions, this award recognizes those members who derive the major portion of their income from selling.

1. Must show significant and measurable sales growth over the past three years. Growth should be shown in sales volume and/or percentage figures. List achievements in as concise a manner as possible. (up to 65 points).
2. List all business, professional, and trade association, other than SALES PROFESSIONALS, in which nominee is a member. Also offices held in those organizations in last three years. (up to 10 points)
3. List all offices held, committees served and positions held in Sales Professionals at club or other levels. (up to 10 points)
4. List type of continuing business, sales, marketing or similar education programs outside Sales Professionals nominee has participated in during the past three years. (courses, seminars, conventions, etc.) (up to 10 points):

5. List all community, civic, and church activities in which nominee is active. Also office held and committees chaired. (up to 5 points)

For judges only:      Total possible points awarded – 100  
                                 Total actual points awarded -